

Experienced, solution-driven finance professional with demonstrated leadership experience encompassing financial planning and analysis, cost accounting, budget and forecast creation and tracking, creation of tools to support business growth strategies, and implementation and integration of state-of-the-art information systems.

Consistent delivery of monthly, quarterly & annual financial closings.

Hands-on leadership style with broad exposure to all areas of business.

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## EXPERIENCE

**Bayer / Asklepios BioPharmaceutical (AskBio)** • Research Triangle Park, NC **2020 - present**

### Reporting Manager

- Consolidate and deliver financial reports for 14 entities currently.
- Member of **NetSuite** ERP implementation team (migrating from **QuickBooks Enterprise**).
- Participant in integration activities following Bayer acquisition.
- Converted from contract position to employee following contract work supporting audit, submission of SEC S1 filing, and supporting ultimate \$2 billion acquisition of AskBio by Bayer AG.

**Resources Global Professionals (RGP)** • Research Triangle Park, NC **2019 - 2020**

### Consultant

- Contract controllership level support provided to several clients following relocation from northeast to North Carolina.

**Collagen Matrix, Inc.** • Oakland, NJ **2013 - 2019**

### Vice President Finance & Accounting

- Held senior level leadership role with oversight of finance and accounting.
- Played an integral part in growth of the business from \$35M (2013) to revenues exceeding \$60M (2019).
- Established post acquisition financial structure, evaluated the business needs, identified risk / opportunities, built processes and procedures, and implemented a company-wide budgeting and forecasting solution.
- Managed and supported all financial reporting activities for leadership team, board & private equity investors.
- Implemented electronic purchasing system.
- Led finance through marketing, diligence and sale of company by founder to private equity firm in 2013 and then to a second private equity firm in 2019, at a combined deal value of approximately \$700 mil.
- Enhanced cost accounting structure to support approximately 2,000 medical device SKU's in existing paper-based environment.
- Oversaw post transaction activities (interim audit, valuation & purchase accounting, tax filing, built out finance team, implemented debt compliance, upgraded financial reporting process, etc.).
- Migrated 170 plus employee payroll from **ADP** to **Paychex** full payroll & human resource solution.
- Guided first ever and then three successful audits of 401K plan.
- Managed successful multiple year federal and state tax audits following initial founder sale of business.
- Steered finance component of current ERP implementation from **QuickBooks Enterprise** to **Infor Cloud Suite Industrial** including implementation of integrated standard cost and manufacturing system.
- Oversaw six successful annual financial audits.
- Maintained all treasury and risk management functions.

**Keith Westpy & Associates • Hackettstown, NJ**

**2010 - 2013**

**Business Advisor / Executive Consultant**

- Led or supported accounting and finance function to established and emerging businesses.
- Worked, side by side, with entrepreneurs, serving in the capacity of part time, contract or interim CFO, Controller, and General Manager.
- Other areas supported included legal entity formation, cash flow management, development of treasury solutions, payroll, fundamental accounting, and development and implementation of policies and procedures.

**Medtronic / Invatec • Bethlehem, PA**

**2008 – 2010**

**Controller**

- Led finance component of startup US direct sales and distribution operation (including leasing office and warehouse, hiring of 20 sales reps and corporate & operations staff of 20, implementation of ERP solution from **QuickBooks** to **Microsoft Dynamics**, and set up of banking / treasury solution).
- Developed and maintained sales compensation program.
- Set up corporate tax structure as well as sales tax registration and filings for multiple states.
- Supported finance and accounting activities in sale of global company to a strategic global device company.

**State of the Art Medical Products • Clifton, NJ**

**2000 – 2007**

**VP, Operations / General Manager**

- Responsible for operations of \$15 million privately held, founder owned, regional medical device sales and distribution operation, permitting founder to focus on sales growth and business development.
- Managed and maintained company-wide gross margin activities.
- Upgraded organization wide sales reporting tools to support broad top line growth.
- Replaced highly customized legacy ERP system with modern, integrated program geared towards distribution operation.
- Assisted ownership in selling back distribution rights of major line as supplier converted to direct distribution.
- Supported ownership in launching several innovative technologies from contract negotiation through establishment of distribution path comprising 20% of annual sales.
- Upgraded banking & lending relationship to improve credit flexibility and grow borrowing capability in line with business needs.
- Reviewed company risk management program and improved position both from a cost (reduced premiums 10%) and coverage standpoint.

**Prior**

- Grew from staff accountant upon graduation to controller positions.
- Worked in several industries (retail, industrial manufacturing, recreation themed business, and medical device distribution).

**EDUCATION**

- **Master of Business Administration, Corporate Finance**, Fairleigh Dickinson University, Madison, NJ
- **Bachelor of Science, Accounting**, Montclair State University, Upper Montclair, NJ